

A quality tour of the French Alps

Fabrice Peltier from Sales Support, Jussi Hauhia from window and door supplier Skaala, and Marina Vacherand from Marketing made a second quality tour to France. This time, they went to the French Alps. The destination was a Honka building site, where Skaala windows, doors and French windows had been delivered.

In order to maintain Honka's image and reputation for quality, quality is looked at closely for all delivery parts, not only the logs. Window and door problems have arisen in France and in other market areas. Jussi Hauhia from Skaala adjusted the windows and French windows delivered to the house and with which problems had emerged. At the same time, he gave a quick training session on the adjustment and maintenance of doors and windows.

"It was a pleasure to see the Honka Group participating in the monitoring of the delivery and in the training. Such a service is proof of true partnership with and trust in dealers, which in turn promotes the faith of customers in the Honka brand," said Dominique Huchet, Honka's representative in the French Alps.

Success at British Isles fair

"We have identified fairs to be an important venue to present ourselves as a supplier of Honka's modern massive wood houses to British consumers and professionals," says Rob Clarke, Honka's importer in Great Britain.

The fair held in Harrogate in the North of England was a success, and a new larger stand has already been reserved for next year. "The impressive Honka fair stand also played its part in attracting attention at the fair. We intend to continue with it at the next fair," says Honka representative Iain Robinson.

At the South West Homebuilding and Renovating Show at Shepton Mallet in Southwest England, Honka was also very well received by visitors. Judging by the number of requests for contact received, we can conclude that there is real demand for Honka products.



Pictured from the left Raphaël Houle, erection engineer; Fabrice Peltier, Honka West Europe; Jussi Hauhia from Skaala; and Dominique Huchet, Honka's representative in the Southern Alps in France.

The picture was taken by Marina Vacherand.



The fine Honka fair stands attracted interest in massive wood construction from visitors to Harrogate in the North of England and Shepton Mallet in the south-west.